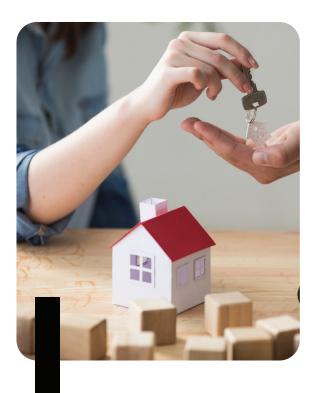


### **WE'VE HEARD IT ALL...**

Time and time again we have heard that "property prices are increasing" "the property market is a joke" "property prices have increased by a gazillion percent" "stop eating avocado on toast".

We get it. To simplify the above, finding property under \$600,000 is hard, buying it, possibly harder. BUT, and this is a big huge but, not impossible.



We are here to break down what opportunities exist in this market, what it means to a first home buyer, versus someone looking to enter the market to grow their wealth portfolio.

Let's break things down by;

- 1 New property- purchasing off the plan
- New property- newly built
- 3 Existing property

It's important to understand how the opportunities differ here.

#### **IMPORTANT NOTE**

Now remember when we talk about property, we aren't just referring to houses. The opportunity in apartments, particularly for the RENTVESTORS, is real.



Yes, we love this!

Ok, so you're fresh, fantastic and fairly new to the property market. The first decision you need to make is are you looking for new or existing property? What grants and funding opportunities come with each option, and what are the pros and cons?



## **NEW PROPERTY (OFF THE PLAN)**

### **PROS**



#### #1 MORE FREEDOM – MORE CHOICES

- Time to save more, in order to lower your repayments and pay less interest.
- Purchase price discount the earlier you purchase, the better!
- Possible Input into design
- Builder's guarantee insurance

### CONS



#1 Changes in your financial circumstances



#2 The property may not meet your expectations or be different from what you expected



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# #2 DEPOSIT AND GOVERNMENT INCENTIVES

- Deposit Benefits Developers often accept as little as 5% deposit.
- Tax benefits with all tax depreciation available on new properties
- Government concessions on stamp duty





# #3 MAKE A CAPITAL GAIN BEFORE YOU EVEN MOVE IN!

- Capital growth Your property could increase in value between the time you purchase and the time you settle.
- Depreciation tax deduction



# 2 NEW PROPERTY (NEWLY-BUILT)

### **PROS**



### #1 Helpful Tax Write-Offs

 With many depreciation benefits for investors



### **#2 Likely To Attract Tenants**

 You'll find it much easier to find tenants who are willing to pay a higher rental fee



#3 Homeowner Security and Protection



#### **#4 Low Maintenance**

 Overheads as Your Property is Brand New



#5 Take Advantage Of More Government Incentives



#6 Better Facilities and Amenities

### CONS





#2 Less Opportu Add Value



# 3 EXISTING PROPERTY

# PROS

#1 Ideal For Adding Value Through Renovations and Improvements

#2 Can be Larger and More Affordable

#3 Capital Growth and Proven Resale Value in the Property Market

#4 Close to Established Infrastructure

### CONS

#1 High Maintenance Investment Property

**#2 Lower Rental Return** 

#3 Less Tenant Appeal

#4 Lower Depreciation Write-Offs





# Now that we've got that sorted, where does this property actually exist?

Check out below the 10 suburbs that sit (on average) under the \$600K mark:



St Marys	\$599,000
North Parramatta	\$570,000
Westmead	\$540,000
Regents Park	\$525,000
Bankstown	\$520,000
Merrylands	\$500,000
Villawood	\$500,000
Liverpool	\$495,000
Granville	\$490,000
Fairfield	\$430,000

Check out the 4 suburbs where we can give you access to purchasing property under \$600K:

1. St Marys

3. Merrylands

2. Villawood

4. Rockdale

Bonus! If you're looking just outside of Sydney with easy commuter access here are 2 suburbs that offer properties under the \$600K mark:

1. Gosford

2. Wollongong



Now that you're aware of what you can buy, and where you can buy it, you can get started! Best of luck with your researchand property journey!

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